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DIGITAL MARKETING

Our digital marketing service covers SEO, PPC (Pay per click), Copywriting and Social Media.

In our approach where analysis is key, we provide packages that aim to yield results in accruing traffic for your website whilst generating fresh leads that improve your ROI (return of investment).

CONTENTS

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Organic SEO Package

- Local SEO Package
- Competitive SEO Package
- PPC Services
 - Social



ORGANIC SEO PACKAGE

These SEO solutions raise search engine rankings using strategies that cover everything from website auditing to website optimisation and content making.

		Silver	Gold	Platinum	Platinur
WEBSITE AUDITING	<i>We</i> audit your website	to see the performance is	ssues that might be	preventing your websit	te from ranking.
All Our Package's Website A	udits Include:				
Website Audit		Usability Metrics		Functionality Che	<u>eck</u>
✓ Site Speed		✓ Broken Links		✓ 301 Redirects	
✓ Crawlability		🗸 Meta Data Check		✓ Robot.txt	
✓ Site Errors		✓ Body Content		🖌 XML Sitemap	
🗸 Meta Data		✓ Duplicate Content		🗸 Image Tag Che	ck
		✓ Footer Links Checks		🗸 Google Analyti	cs Check
		✓ Load Speed		🗸 Google Webma	aster Tools
	URLOptimisation	•	•	•	•
	Live Keyword Tracking	•	•	•	•
	URL Optimisation	•	•	•	•
Ν	leta Data Optimisation	•	•	•	•
	Webpage Copywriting	5	10	15	20
	SEO Road Map	•	•	•	•
Google Webmast	er Check & Installation	•	•	•	•
Google Analyti	cs Check & Installation	•	•	•	•
	XML Sitemap Creation		•	•	•
	Robots.txt Check		•	•	•
	Blog Activation			•	•
	Broken Link Report			•	•
	Redirect Optimisation				

 PROFILE & LINK DEVELOPMENT We develop and p	ublish original conter	t with your target auc	lience in mind.	
Editorial Publications	2	4	6	6
Press Release		•	•	•

ORGANIC SEO PACKAGE

		Silver	Gold	Platinum	Platinum +
	CONTENT MARKETING & LINK ACQUISITION We a	cquire links from high a	uthority publications w	ith editorial links and g	reat content.
	Editorial Publications	3	5	7	8
	Business Review	•	•	•	•
	Products / Services Review		•	•	•
l M	Brand Interviews			•	•
O N	Guest Blogs	2	3	4	5
T H	Press Release		1	1	1
L Y	PDF Publication			1	1
	Original Video		1	1	2
	Video Channel Submission		3	3	6
	Website Blog Posts			2	3

REPORTING & LIVE DASHBOARD We provide a full suite of reporting data & tools.

You Get:

M O N T H L Y

✓ Live Dashboard

✓ Live Rankings

✓ Real Time Ranking Report

✓ Downloadable Reports

✓ Real Time Link Acquisition Notification

Usability Metrics

- ✓ Monthly Ranking Comparison
- ✓ Keyword Competition
- ✓ Search Volume
- ✓ Website Traffic Reporting

Functionality Check

- ✓ Live Google SERPs Tracking
- ✓ PDF Report
- ✓ Progress Email Notification
- \checkmark Campaign Consultation

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LOCAL SEO PACKAGE

These packages use effective SEO strategies to improve local search rankings, find fresh leads, and bring more customers through your doors.

		Basic	Silver	Gold	Platinum
	WEBSITE AUDITING We audit your website to help	you understand what	t needs to be done and	l what your pages car	rank for.
	Pages Optimised	5	10	20	30
	Website Audit	•	•	٠	•
M	Keyword Research	•	•	•	•
O N	Keyword Grouping		•	•	•
Т Н 1	Keyword Mapping			•	•
S E T	LOCAL BUSINESS SETUP We setup your local listing	gs in the most popular	online business listin	g websites.	
U P	Google+ Local Creation	•	•	•	•
	Yelp Listing Creation		•	•	•
	Yahoo! Local Creation	•	•	•	•
	Bing Local Creation	•	•	•	•
	Yellow Pages Creation			٠	•
	Additional Business Listing/ Link Citation Development	5	10	20	30
	WEBSITE OPTIMISATION We optimise all key aspe	cts of your website's p	ages.		
	Title Tag Optimisation	5	10	20	30
	Meta Description Optimisation	5	10	20	30
	Meta Keyword Optimisation	5	10	20	30
	URL Rewrites	5	10	20	30
	Webpage Copywriting	3	7	9	12
M O N	SEO Roadmap	•	•	•	•
T H	Google Analytics & Check Installation	•	•		
1	Google Webmaster Check & Installation				
S E T	Robots.txt Check Blog Activation				
U P	Broken Link Report			•	
1	.xml Sitemap Optimisation				
	Redirect Optimisation				
	Redirect Optimisation				•

LOCAL SEO PACKAGE

		Basic	Silver	Cold	Platinum
	RICH GOOGLE LISTINGS We enhance how your web	osite appears on searc	h results using rich sn	ppets and mark ups.	
M O N	Authorship Mark Up Review or Product Mark Up Additional Rich Snippet	•	•	• •	• • •
H 1 S	CITATION & LINK DEVELOPMENT We develop and	publish original conte	ent with your target at	idience in mind.	
E T U P	Magazines / News Placement Social Sharing Links Web 2.0	1 10	2 20	3 30	4
	Press Release		J	•	•

CONTENT MARKETING We develop and publish or	iginal content with yo	ur target audience in	mind.	
Magazine / News Placement	1	2	4	6
Business Review	•	•	•	•
Product / Service s Review	•	•	•	•
Brand Interviews	•	•	•	•
Social Bookmarks	40	100	250	340
Citation	2	5	10	15
Web 2.0 External Blog		2	3	4
Document Sharing Website			1	1
Blog			1	2
Video Creation			1	1
Video Submission			3	3
Press Release			1	1
	Magazine / News Placement Business Review Product / Service s Review Brand Interviews Social Bookmarks Citation Web 2.0 External Blog Document Sharing Website Blog Video Creation Video Submission	Magazine / News Placement1Business Review●Product / Service s Review●Brand Interviews●Social Bookmarks40Citation2Web 2.0 External BlogDocument Sharing WebsiteBlogVideo CreationVideo Submission	Magazine / News Placement12Business Review••Product / Service s Review••Brand Interviews••Social Bookmarks40100Citation25Web 2.0 External Blog2Document Sharing WebsiteBlogVideo CreationVideo Submission	Business Review••Product / Service s Review••Brand Interviews••Brand Interviews••Social Bookmarks40100250Citation2510Web 2.0 External Blog23Document Sharing Website11Blog11Video Creation13

M O	REPORTING & STRATEGY We provide monthly repo	orts and summaries of	f traffic and search ra	nking information.	
N T L Y	Ranking Report Google Analytics Work Report Upon Request Executive Summary	• • •	• • •	• • •	• • •

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COMPETITIVE SEO PACKAGE

These packages leverage our SEO strategies to help you become an industry leader through ranking for high competition keywords.

All Our Package's Website Audits	s Include:		
Website Audit	Usability Metrics	Functionality Check	
✓ Site Speed	✓ Broken Links	✓ 301 Redirects	
✓ Crawlability	🗸 Meta Data Check	✓ Robot.txt	
✓ Site Errors	✓ Body Content	✓ XML Sitemap	
🖌 Meta Data	✓ Duplicate Content	✓ Image Tag Check	
	✓ Footer Links Checks	✓ Google Analytics Check	
	✓ Load Speed	✓ Google Webmaster Tools	

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WEBSITE OPTIMISATION We optimise all key aspects of your	website's pages.		
Live Keyword Tracking	•	•	•
URL Optimisation	•	•	•
Meta Data Optimisation	•	•	•
Webpage Copywriting	20	35	50
SEO Road Map	•	•	•
Google Webmaster Check & Installation	•	•	•
Google Analytics Check & Installation	•	•	•
.XML Sitemap Creation	•	•	•
Robots.txt Check	•	•	•
Blog Activation	•	•	•
Broken Link Report	•	•	•
Redirect Optimisation	•	•	•

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GOOGLE RICH SNIPPETS We enhance how your website appears on search results using rich snippets and mark ups.							
Authorship Mark up Review or Product Mark up Business Hours	• • •	• • •	• • •	• •			
SOCIAL MEDIA SETUP We set up social media profiles that reflect your brand's personality.							
Google+ Account Creation	•	•	•	•			
Twitter Account Creation	•	•	•	•			

COMPETITIVE SEO PACKAGE

		Commercial	Enterprise	Aggressive
	PROFILE $\&$ LINK DEVELOPMENT $% \label{eq:properties}$ We acquire high authority line $\label{eq:properties}$	ks through writing and p	ublishing high quality co	ntent.
M O	Editorial Publications	6	11	16
N T	Website Blog Posts	1	2	4
H 1	Social Bookmark to Blogs	10	2	4
S F	Video Creation	1	1	2
T U	Video Channel Submissions	3	3	6
P I	Press Release		1	2
	Infographic Creation & Release			1

	CONTENT MARKETING & LINK ACQUISITION We acquire link	s from high authority pub	olications with editorial li	nks and great content.
M O N	Magazine / News Placement Business Review Products/Services Review Brand Interviews	7	9	13
T H L Y	Social Bookmarks Press Release Document Sharing Website	240 1 1	300 1 1	420 1 1
	Blog Web 2.0 External Blog	2 7	4	8 13
	Video Creation Video Submission	2 6	2 6	2 6

 $\label{eq:reporting} \ensuremath{\mathsf{REPORTING}} \& \ensuremath{\mathsf{LIVE}} \ensuremath{\mathsf{DASHBOARD}} & \ensuremath{\mathsf{We}} \ensuremath{\mathsf{provide}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{full}} \ensuremath{\mathsf{suite}} \ensuremath{\mathsf{of}} \ensuremath{\mathsf{reporting}} \ensuremath{\mathsf{d}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{b}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{b}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{b}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{b}} \ensuremath{\mathsf{b}} \ensuremath{\mathsf{b}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{b}} \ensuremath{\mathsf{a}} \ensuremath{\mathsf{a$

You Get:

I

M O N T H L Y

- ✓ Live Dashboard
- ✓ Real Time Link Acquisition Notification
- ✓ Real Time Ranking Report
- ✓ Live Rankings
- ✓ Downloadable Reports
- Usability Metrics
- Monthly Ranking Comparison
 - ✓ Keyword Competition
 - ✓ Search Volume
 - ✓ Website Traffic Reporting

Functionality Check

- ✓ Live Google SERPs Tracking
- ✓ PDF Report
- ✓ Progress Email Notification
- ✓ Campaign Consultation

PPC SERVICES

Our PPC services will increase your website's traffic, improve your revenues, and bring in fresh leads at reduced ad costs.

		Starter	Small	Medium	Large
	ACCOUNT SETUP, RESEARCH & ANALYSIS We set u	p a Google AdWords	account for your paid	marketing campaign.	
	Keyword Research	•	٠	•	•
1	Ad Group	•	•	•	•
) -	Ad Text Creation	•	•	•	•
ł	PPC Budget Analysis	•	•	•	•
	Adwords Conversion Tracking Code	•	•	•	•
	Search Network	•	•	•	•
	Geo Targeting (Locations)	•	•	•	•
	Google Analytics	•	٠	٠	•
	Linking Adwords & Google Analytics	•	•	•	•
	Google Analytics Tracking Code Setup	•	•	•	•
	Display Network			•	•
	Remarketing			•	٠
	Banner Image Ads Creation - 1 Design (2 Size Formats)				•

CAMPAIGN MANAGEMENT We will set up and optimise your social media pages to represent your brand accurately.							
Keyword Matching Options Keyword Bid Management	•	•	•	•			
Geo-Targeting Display Network	•	•	•	•			
Remarketing Banner Ads Split Testing - 1 Design (2 Size Formats)			•	•			

M O N T H

	CAMPAIGN MONITORING & ANALYSIS We analyse and monitor relevant data from your campaign using advanced tools.								
	Conversion Tracking	• •							
	Traffic Statistics Analysis • •	• •							
_	Analytics Monitoring	• •							

	St	arter S	Small	Medium	Large
CAMPAIGN MANAGEMENT Our PP	C campaign managemer	nt experts make sure	e you get the max	mum visibility at the l	owest bids.
C	eo-Targeting	•	•	•	•
Keyword Bid I	Management	•	•	•	•
Keyword Resear	ch Expansion		•	•	•
Dis	olay Network		•	•	•
	Remarketing		•	•	•
O Banner Ads St N 1 Design (2 S	olit Tracking - Size Formats)		•	•	•
M O N Search Query Re T H Conver	port Analysis sion Tracking	•	•	•	•
Y Traffic Stati	stics Analysis	•	•	•	•
Invalid / Fraud Click Analysis (Ac	lWords Only)	•	•	•	•
Analytic	s Monitoring	•	•	•	•
REPORTING We provide detailed in	formation on your PPC c	ampaigns through c	our comprehensiv	e monthly reports.	
Month 1	Setup Report	•	•	•	•
Monthly Perform	ance Reports	•	•	•	•
Bimonthly Perform	ance Reports	•	•	•	•

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SOCIAL

Our social media strategies will establish a community around your brand and develop important relationships between you and your customers.

		Starter	Small	Medium	Large
	PAGE MANAGEMENT We will set up and optimise y	our social media pag	es to represent your b	rand accurately.	
S E T U P	LinkedIn Cover Design Facebook Cover Design Timeline Management Twitter Cover Design Google+ Brand Creation / Optimisation	• • • •	• • •	• • •	• • • •

м	SOCIAL CONTENT ENGAGEMENT We will update yo Unique Facebook Posts	our profiles with the la 8 8	12 12	16 16	20 20
O N T H L	Unique Twitter Tweets Google+ Unique Content Facebook+ Relevant Shares	8 8	12 12 12	16 16 16	20 20 20
Ì	Google+ Relevant Shares LinkedIn Unique Posts	8 8	12 12	16 16	20 20

REPORTING AND STRATEGY We provide detailed statistics and updated information on your social media campaigns.							
Work Report	•	•	•	•			
Publishing Calendar	•	•	•	•			
 Facebook Shares	•	•	•	•			